



ELITE GROUP

CASE STUDY

SAMLESBURY PRIMARY SCHOOL, 2018.

"Without hesitation we would recommend Elite Group to any other school or organisation." Sandra Hill, School Bursar.

SAMLESBURY CHURCH OF ENGLAND PRIMARY SCHOOL, PRESTON.

Were spending a large chunk of their budget on printing alone. The bills seemed to be getting increasingly expensive.

"Elite Group offered us an exceptional rate and Ashley (sales representative) was a wonderful person to work with. I trust him as he works with a lot of schools in the North West and everything he promised, he has come through on, especially the extra savings using the Tiered Billing." Sandra Hill.



TONER TECHNOLOGY.

The school was concerned that they were manually ordering their toners and they were not being delivered on time, resulting in a photocopier being out of use.

"The automated toner ordering works perfectly. The toners always arrive a couple of days before they are required." Sandra Hill.

ELITE GROUP'S TIERED BILLING.

Investigation into Samlesbury's print workflow, highlighted that Elite's Tiered Billing would reduce their colour costs by a further **30%** as it only charges for the amount of colour used, rather than a standard click charge, which costs you the full amount even if you have only used a dot of colour on the page.

RESCUED FROM 'TRIPLE CLICK'.

"We were unaware that we were actually paying 3x more per colour print than we should have been. Ashley from Elite Group identified this and proved to us that we were being overcharged and billed for the 'Triple Click'." Sandra Hill.

AT A GLANCE:

- Easy to use, wonderful copies
- We saved lots of money instantly
- Very efficient service response, dealt with an issue we had with our IT very quickly
- The automated toner ordering service works brilliantly
- Rescued our school from 'Triple Click'

